



## Refrigeration Projects Engineer, Kings Lynn

With continued growth at our Kings Lynn branch, there is a requirement for a Refrigeration Projects Engineer, who will be responsible for delivering high quality products and service to customers.

### **The role:**

- As the Project Engineer you will be responsible for overseeing your own projects right from the initial survey, through to designing appropriate systems for customers and providing quotations, to overseeing installation and finishing.
- Straightforward installations will be passed to the contracting team to manage.
- Project manage installation of specialist / highly technical equipment.
- You will provide technical expertise and advice to customers, engineers and colleagues.
- You will be responsible for managing costs and budgets on jobs for which you are responsible.
- You will be proactive in maintaining good relationships with current customers and forging opportunities with new customers.
- You will actively be engaged in the generation of and following up new business leads.

### **The candidate:**

- Proven design and project management experience on a wide range of Refrigeration and Air Conditioning systems and applications.
- Expert technical skills and knowledge of all manner of refrigeration systems and cold rooms designed for commercial sites such as pharmaceutical, manufacturing and food processing.
- Proven experience in sales and customer relationship management in the industry.
- High financial and commercial awareness with the ability to manage large budgets and resources.
- Excellent communication skills with the ability to forge strong business relationships with customers, suppliers, colleagues and contractors.

We offer a very competitive salary and bonus, and a company car.

To apply for this role, please complete an application form and submit it to [hr@adcock.co.uk](mailto:hr@adcock.co.uk).

The application form can be downloaded from the careers page of the Adcock website.

**Please make sure you include the job title of the role you are applying for in the subject line of any emails that you send us.**

**We are an Equal Opportunities Employer**